

Festool - Wendlingen (Germany) - July 2015

Press release for the daily press

Infoline for trade press and journalists
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"Keep moving" – Together into a bright future

Last Tuesday on July 14th 2015, the pneumatic and electric power tool manufacturer Festool welcomed 150 suppliers to their supplier day at the headquarters in Wendlingen in order to focus on a successful future together.

Festool produces for the most part in Germany - in Neidlingen and in Illertissen near Ulm and partly in Ceska Lipa in the Czech Republic. A premium brand such as Festool relies on a stable foundation of supply which is predominantly from Germany and Europe, showing that companies with high technological and qualitative requirements can also find partners nationally who are priced competitively. While the last event from Festool for the suppliers was hosted at the production site in Neidlingen, this time the suppliers received a firsthand look at the headquarters in Wendlingen. Jens Thieme (Head of Purchasing) and Dr. Christian Rolfs (Chairman of the Board) welcomed the visitors initially. A member of the board, Dr. Thorsten Hartmann presented the progress of the business development which he described as exceedingly positive. Of course, the visitors caught just a glimpse of the Festool system world with the latest product innovations. This is when the product management took over and started presenting the latest family of circular saws for example, and the complete cordless range known as Festool unplugged, the system world revolving around the topic of routing



- including the Domino wood joining system and not to mention the newest achievements in the areas of sanding and extraction as well as the unique edge banding system, the Conturo.

Together into a bright future

It is particularly important to the Wendlingen based middle-sized enterprise, that both sides of the supplier-manufacturer relationship are always based on dedication and reliability. In this respect, many topics were at the center of the event such as mutual growth, commitment and reliability relating to deliveries and quality as well as risk minimization / stability maximization with an imaginative and proactive attitude toward innovation. In addition, visitors were also able to contribute to future topics such as "global movements", from the speaker Jonas Dageförde, having a large impact on the innovation process and the company culture.

Presented with "Supplier Award 2014"

Festool used the opportunity at the event to distinguish supplier for their outstanding achievements in the past business year. Thus, C&C Bark Metalldruckguss and Formenbau GmbH from Schoemberg near Balingen were singled out in the category "series" for their 100 percent on-time delivery record and their excellent delivered quality. Furthermore, Festool awarded Jowat Klebstoffe from Detmold in the category "newcomer" for their high and exemplary commitment and for their competent and customeroriented project management. "It is in our best interest to reward the performance of our suppliers with the Festool Supplier Award. In the future, we will further expand these awards and in the coming year also include a designation for a supplier with outstanding innovations and development performance" says Jochen Mann – responsible for strategic purchasing at Festool.

Festool – the premium brand for the carpentry, painting, auto body shop and construction trades

Festool is a brand under the umbrella of TTS Tool Systems AG & Co.KG with the headquarters in Wendlingen Germany. In addition to Festool, there are other brands in the TTS portfolio such as Tanos, Cleantec and Schneider



airsystems. The TTS employs about 2,500 people and achieved a revenue of EUR 472 million in 2014. Products from Festool are known for their high quality, robustness, durability and reliability and as such, enjoy an excellent image in the view of the customer. The premium brand is largely produced in Neidlingen near to Kirchheim/Teck. The production plant have been meeting the highest quality standards for many years and has already received several awards. For this reason, the company relies on an intensive and cooperative relationship with its suppliers for high quality delivered parts.

Festool – as a customer and as a major employer in the region

The company has shown with a positive business performance its increasing importance in the region – both as a customer for many suppliers as well as an employer. After all, the company employs approximately 750 people in Wendlingen and in the production plant in Neidlingen, there are about 520 employees. Detailed information regarding job opportunities and many various apprenticeships are available at www.festool-group.com.

90 years successfully under way

Festool has attested for 90 years, that tradition and innovation complement each other perfectly. In the meantime, there are more than 350 patents giving the brand innovative strength. This is achieved through the close association of the industrial trade and the suppliers. Even with the founding of the company under the name **Fe**zer & **Sto**ll in 1925, a technological innovation was associated with the new company, the first portable chainsaw. Since then, the brand Festo – since 2000 as Festool – has established itself in the carpentry, painting, auto body shop and construction trades as a premium brand and is constantly setting new standards in terms of innovation. See also www.festool.de/festool90. The aspiration of the German medium-sized company: to continue with a close cooperation between the industrial trade and the suppliers in order to develop professional system solutions which meet the standards of "made in Germany. Information about Festool can be found at www.festool.com.

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Impression



Festool_LT_01.jpgHead of Purchasing Festool Jens Thieme



Festool_LT_02.jpg
Chairman of the Board TTS Tooltechnic Systems AG & Co.KG Dr.
Christian Rolfs

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Festool_LT_03.jpgMember of the Board TTS Tooltechnic Systems AG & Co.KG Dr. Thorsten Hartmann



Festool_LT_04.jpg

Jochen Mann (Festool strategic purchasing *right*) presenting the Supplier Award 2014 in the category "Series" to the swabian company C&C Bark Metalldruckguss und Formenbau GmbH from Schroemberg for their 100% on-time delivery record and their excellent delivered quality. Both CEOs Dr.-Ing. Carlo Bark and Dr. rer. pol. Cyrus Bark accepting the award.

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In the category "Newcomer" Jochen Mann (Festool strategic purchasing) presents the designation of the Suppliers Awards2014 to the sales manager Jochen Wehrstein from Jowat Klebstoffe from Detmold.



Festool_LT_06.jpg

About 150 suppliers accepted the invitation to the Supplier's Day 2015 at Festool on the $14^{\rm th}$ of July 2015.

Picture credits: Festool GmbH



Further information for trade press and journalists

Festool GmbH

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